

BEGIN A NEW CAREER IN AUTO SALES!

- Jobs available now throughout San Diego County
- Opportunity to earn \$45k-\$65k your 1st year
- No experience necessary
- Classes are free for San Diego County residents
- Chose from more than 50 dealer partners in San Diego County

Begin a career as a new car sales professional by signing up for the FREE California Sales Training Academy. Presented by the New Car Dealers Association San Diego County, our free four-day class lays the foundation for a rewarding career, and comes with job placement assistance at one of the many San Diego County new car dealerships.







Students are trained for an exciting and financially rewarding auto sales career. At the conclusion of the course, students have the knowledge to present and sell a car professionally, create referral business and develop a prospect.

Thousands of men and women have graduated from this course and enjoyed successful careers in automotive sales – check out our reviews on Facebook. There is no cost to students for the course as it is funded by NCDA Dealer Members who are hiring CSTA graduates.

Skills & Requirements

- Must have valid US drivers license and a clean driving record
- Must be able to obtain a Vehicle Sales License from DMV
- Must be 18 years of age or older
- Must have a great attitude and be willing to learn

The sales training course is normally taught Monday-Thursday from 9 am to 4 pm at the New Car Dealers Association facility in Mira Mesa. During COVID, classes are taught online using the Zoom platform. Attire for the class is dress shirt and dress slacks for men and dress slacks or skirts or dresses for women. Shorts, jeans, t-shirts, tennis shoes or other casual attire are not permitted. To register, call 858-550-0080 or submit the registration form available on the NCDA website: http://www.ncda.com/training-seminars/.





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